

150 ALMADEN BOULEVARD
FIFTEENTH FLOOR
SAN JOSE, CALIFORNIA 95113-2089

**HOPKINS
CARLEY**

A LAW CORPORATION
October 18, 1994

TELEPHONE: (408) 286-9800
FACSIMILE: (408) 998-4790
EASYLINK: 62985239

VIA CERTIFIED MAIL

Christopher J. Younger, Esq.
Wilson, Sonsini, Goodrich & Rosati
650 Page Mill Road
Palo Alto, CA 94304-1050

Re: Wide Area Information Servers, Inc. - Transfer of Files

Dear Mr. Younger:

Per our telephone conversation today, enclosed please find Wide Area Information Servers, Inc. Common stock certificate No. 1, reflecting Brewster Kahle's ownership of 2,500,000 shares of stock. As I mentioned, Mr. Brill will contact you regarding your concerns with reference to a possible stock purchase agreement and/or the filing of an 83(b) Election.

As previously, I have enclosed a copy of this letter for your signature to acknowledge receipt of the stock certificate, which may be returned in the enclosed envelope.

Please let me know if I can assist you further.

Very truly yours,

HOPKINS & CARLEY
A Law Corporation



Nancy Walker
Secretary to Wayland M. Brill

Enclosure

RECEIPT ACKNOWLEDGED:

(Name)

(Date)

cc: Brewster Kahle
Wayland M. Brill, Esq.
0013723.01

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**HOPKINS
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TELEPHONE: (408) 286-9800
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October 19, 1994

VIA HAND DELIVERY

Christopher J. Younger, Esq.
Wilson, Sonsini, Goodrich & Rosati
650 Page Mill Road
Palo Alto, CA 94304-1050

Re: Wide Area Information Servers, Inc. - Trademark Files

Dear Mr. Younger:

Enclosed herewith are the trademark files for Wide Area Information Servers, Inc., which are all of the remaining files in our possession for this client. Once again, we ask that you please acknowledge receipt by signing and returning the enclosed copy of this letter.

As before, please contact me if you have questions concerning any of the files.

Very truly yours,

HOPKINS & CARLEY
A Law Corporation


Nancy Walker
Secretary to Wayland M. Brill

Enclosures

RECEIPT ACKNOWLEDGED:

(Name)

(Date)

cc: Brewster Kahle
Wayland M. Brill, Esq.
0013723.01